

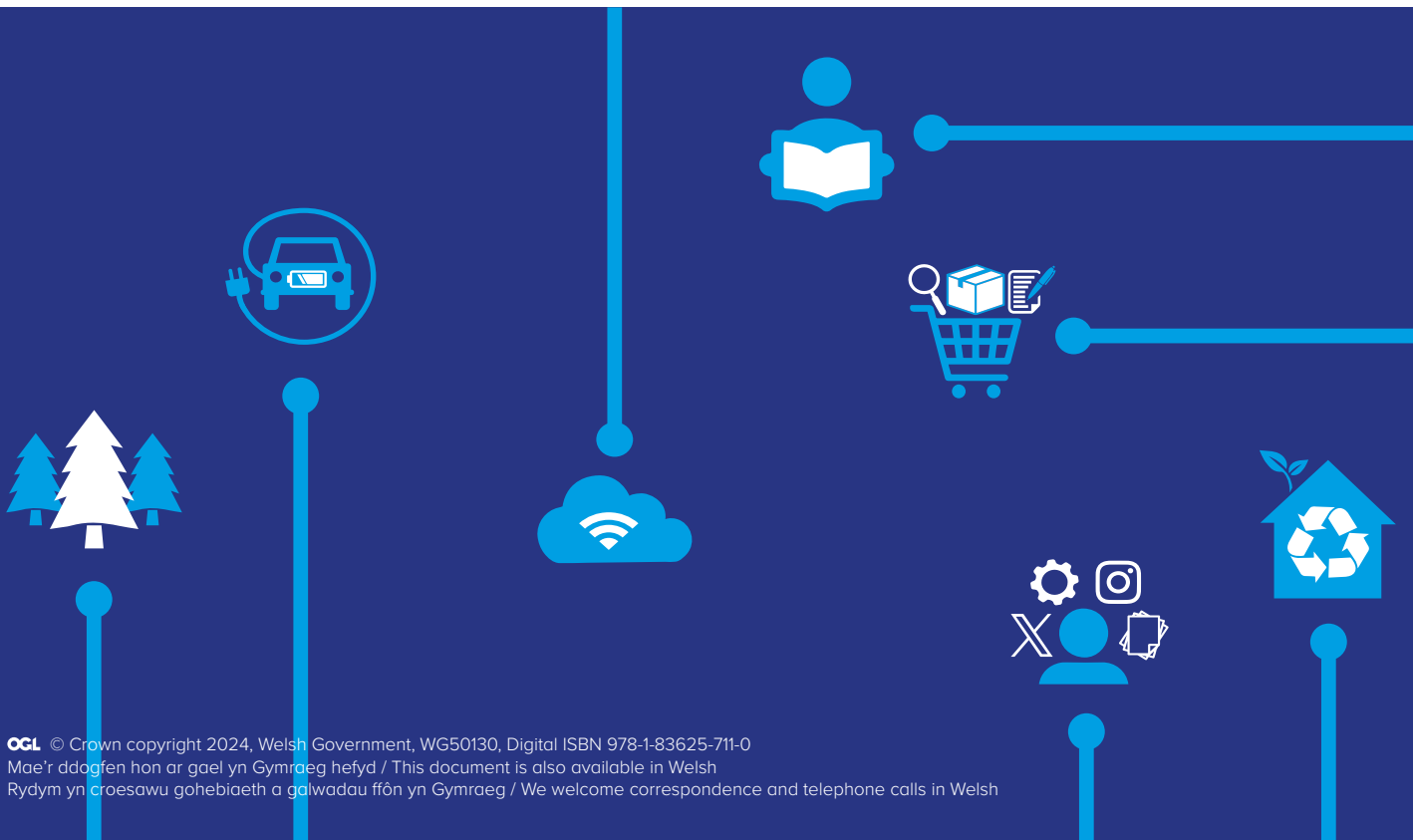


Llywodraeth Cymru  
Welsh Government

# Guidance

## Light Touch Contracts

September 2024





## Guidance: Light Touch Contracts

### What are light touch contracts?

1. Light touch contracts are contracts for certain social, health, education and other public services and are subject to more flexible procurement rules. One thing these services have in common is that they are services provided directly to individuals or groups of people and therefore warrant special treatment and greater flexibility.
2. This guidance deals only with the specific provisions that apply to light touch contracts. Where there are no specific provisions, there is no difference for light touch contracts and reference should be made to relevant other guidance on various aspects of the Procurement Act 2023 (the Act).

### What is the legal framework that governs light touch contracts?

3. Section 9 (Light touch contracts) of the Act defines a 'light touch contract' and provides for regulations to specify which services (referred to in the regulations as 'light touch services') can be procured under a light touch contract.
4. Schedule 1 to the Procurement (Wales) Regulations 2024<sup>1</sup> (the Regulations) specifies which services are light touch services by description and reference to corresponding Common Procurement Vocabulary (CPV) codes. Light touch contracts (that are not exempted contracts) are public contracts if they are above the relevant threshold in Schedule 1 of the Act for the type of contract.
5. The Act contains special rules and exemptions for light touch contracts that are summarised in the table at Annex A of this guidance.
6. Section 33 (Reserving contracts to public service mutuals) permits certain light touch contracts to be reserved for public service mutuals, as long as the contract term is for 5 years or less.

### What has changed?

7. The Act specifies which contracts are light touch contracts in broadly the same manner as the previous legislation - by identifying specific services which can be procured under light touch contracts. While there are no longer separate rules, there are exceptions and special provisions in the Act that result in more

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<sup>1</sup> [The Procurement \(Wales\) Regulations 2024](#)



flexibility and fewer rules regulating how procurement is carried out for light touch contracts.

8. Schedule 5, paragraphs 15 to 17 (Direct award justifications) of the Act set out a new direct award justification for 'user choice contracts', which, if satisfied, means the contracting authority does not need to carry out a competitive tendering procedure prior to awarding a contract. Broadly, this direct award justification applies where separate legislation or statutory guidance imposes a legal obligation on the contracting authority, when procuring such services, to have regard to the views of the user of the services, or their carer, with regard to which supplier should provide the services.

## Key points and policy intent

### Application

9. A light touch contract is a contract wholly or mainly for the supply of services, as stated above, of a kind specified in Schedule 1 to the Regulations.
10. The specific light touch provisions in the Act apply in procurements where:
  - a. the light touch contract is a public contract; and
  - b. the procurement is not a regulated health procurement as defined in regulations made under the National Health Service Act 2006.
11. A light touch contract is a public contract where:
  - a. the estimated value of the contract exceeds the relevant financial threshold; and
  - b. the contract is not an exempted contract as defined in the Act (see guidance on exempted contracts).

### What is regulated health procurement?

12. Regulated health procurement is the procurement of specified goods or services by a 'relevant authority' that are subject to separate procurement provisions made under section 10A of the National Health Service (Wales) Act 2006<sup>2</sup>. The forthcoming Health Services (Provider Selection Regime) (Wales) Regulations, subject to the agreement of the Senedd, will introduce the new 'Provider Selection Regime Wales' (PSR Wales) and make separate provision for the procurement of certain health services by relevant authorities in Wales. 'Relevant authority' is defined under section 10A of the National Health Service (Wales) Act 2006 and includes local health boards, NHS Trusts, special health authorities,

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<sup>2</sup> [National Health Service \(Wales\) Act 2006 - section 10A](#)



and county councils or county borough councils in Wales. Relevant authorities must follow the rules established under the PSR Wales Regulations, rather than the Procurement Act 2023 when procuring health services covered by the PSR Wales.

#### What are the financial thresholds for light touch contracts?

13. Schedule 1 of the Act sets out the various thresholds applicable to the different categories of contracts. Whether the estimated value of a contract (that is not an exempted contract) is above or below the relevant threshold determines whether it is a public contract under the Act, that is, whether generally it is subject to the rules for public contracts, or (if relevant) to the below-threshold provisions in Part 6.
14. The current financial thresholds at or above which light touch contracts are public contracts are set out below and have applied since 1 January 2024. The thresholds in the Act currently reflect those in place at the time of royal assent and will be updated by secondary legislation prior to the Act coming into force.

<b>Light touch contracts</b>	<b>Threshold</b>
Utilities contract that is a light touch contract	£884,720
Concession contract that is a light touch contract	£5,372,609
All other light touch contracts	£663,540

15. The rules on calculating estimated contract value are set out in Schedule 3 of the Act (Estimating the value of a contract). The overriding principle is that the estimate must reflect the total likely amount the contracting authority could expect to pay under the contract (inclusive of VAT) and the method of calculation



must not be intended to avoid having to comply with the Act. See guidance on valuation of contracts for more information.

### Procurement of light touch contracts

16. The Act integrates light touch contracts into the broader procurement regime, and includes special rules and exemptions where greater flexibility is justified. This makes it clear how such procurements should be carried out, and ensures that probity and transparency are built into the process, while respecting these contracts' unique characteristics.
17. Light touch contracts must be advertised using a tender notice unless a direct award justification applies. Contracting authorities are required to determine whether suppliers are excluded or excludable suppliers and consider conflicts of interest before awarding the contract. Transparency will be maintained through publication requirements, including requirements for a contract award notice and a contract details notice. When a devolved Welsh authority procures under a reserved procurement arrangement and the contract is over £5 million, publication of the contract will also be required.
18. Procurement of a light touch contract that is a public contract is covered procurement and therefore will be subject to the procurement objectives in section 12 (Covered procurement: objectives) of the Act. Namely, a contracting authority must have regard to:
  - a. the importance of delivering value for money;
  - b. the importance of maximising public benefit;
  - c. the importance of sharing information for the purpose of allowing suppliers and others to understand the contracting authority's procurement policies and decisions; and
  - d. the importance of acting, and being seen to act, with integrity.
19. Section 12 also provides that, when carrying out covered procurement, contracting authorities must:
  - a. treat suppliers the same unless a different treatment is justified; and
  - b. have regard to the fact that small and medium-sized enterprises may face barriers to participation and consider whether such barriers can be removed or reduced.
20. These procurement objectives provide overall parameters within which the contracting authority has freedom to design the procedure for light touch contracts. See the guidance on covered procurement objectives for more information.



## Reserving contracts for light touch services to public service mutuals

21. Section 33 of the Act permits contracting authorities to reserve certain types of contracts for public sector mutuals. This ability complements the social value agenda and can help contracting authorities to deliver on social value commitments by awarding contracts to suppliers that have such priorities at the heart of their organisation. Whilst reserving contracts is encouraged, doing so must be considered in the wider context of value for money.
22. Public service mutuals are organisations that:
  - a. operate for the purpose of delivering public services and mainly for the purpose of delivering one or more ‘reservable light touch services’ (see paragraph 24 below);
  - b. are not for profit, or provide for the distribution of profits only to its members; and
  - c. are under the management and control of their employees.
23. In order to be awarded a ‘reserved contract’, a public service mutual must be a ‘qualifying public service mutual’, which means that it must not have entered into a reserved contract for the same kind of light touch services with the same contracting authority in the preceding three years.
24. The types of light touch contracts that can be reserved under section 33 are those for the supply of ‘reservable light touch services’, which are identified by an “R” next to the description of the service in Schedule 1 to the Regulations.
25. Where a contract is being reserved to a public service mutual, section 33(2) of the Act requires contracting authorities to use the competitive flexible procedure as, unlike the open procedure, it allows for the exclusion of suppliers who do not meet this requirement.
26. Section 33(4) of the Act requires contracting authorities to disregard any tenders from suppliers that are not qualifying public service mutuals in assessing tenders under section 19 when carrying out such a procedure. This can be done at the participation stage or as part of the assessment of tenders, depending on how the procedure is structured. More information can be found in the guidance on reserved contracts for supported employment providers.



## Lots

27. Section 18 (Duty to consider lots) of the Act applies to light touch contracts and requires a contracting authority to consider whether the requirement could be broken into lots and the services supplied under more than one contract. For light touch contracts regulation 19(2)(q) (Tender notices: open procedure) of the Regulations provides that there is no requirement to provide a justification in the tender notice if not dividing the contract into lots. See the guidance on lots for more information.

## Competitive tendering procedures

28. Contracting authorities awarding light touch contracts are subject to the same provisions relating to competitive tendering procedures as apply when awarding other types of contracts. The provisions relating to competitive tendering procedures are set out in section 20 (Competitive tendering procedures) of the Act. See the guidance on competitive tendering procedures for more information.
29. The participation and tendering periods for light touch contracts are not mandated by section 54 (Time limits) of the Act, allowing for light touch services to be procured more swiftly. However, contracting authorities must ensure that timescales are reasonable, for example, having regard to the nature of the requirement and the complexity of the contract being awarded (see section 54(1)).

## Changes to competitive procedures prior to submission of final tenders

30. Section 31(2)(b) (Modifying a section 19 procurement) of the Act allows modifications to a competitive flexible procedure, even if they are considered to be substantial, to be made before the deadline for submission of final tenders where the procurement is for a light touch contract.
31. When making such modifications contracting authorities must:
  - a. ensure such modifications are in line with the procurement objectives at section 12 of the Act;
  - b. consider revising any applicable timescales as a result of such modification;
  - c. notify the participating suppliers of such changes, where a participation period applies.



## Direct award

32. Section 41 (Direct award in special cases) of the Act permits a contracting authority to award a contract without first running a competitive tendering procedure when a direct award justification (set out in Schedule 5 of the Act) applies. Whilst other justifications may be relevant, there is a specific justification for contracts for 'user choice services' and those set out below may be particularly relevant.
33. Schedule 5, paragraph 6 (Single suppliers) of the Act permits a contracting authority to award a contract directly where technical reasons mean only a particular supplier can supply the goods, services or works required, and there are no reasonable alternatives to those goods, services or works. In the context of light touch contracts, this could arise when the application of a particular legislative regime means that a contract can be awarded only to one specific provider. For example, the Additional Learning Needs and Education Tribunal (Wales) Act 2018 may require additional learning needs provision to be delivered by a particular supplier. In some cases a decision may be made by an independent tribunal that a particular provider must provide education services, and compliance with that judicial decision would satisfy the direct award ground for technical reasons.
34. Schedule 5, paragraphs 15 to 17 (User choice contracts) of the Act permit a contracting authority to directly award a user choice contract. The contract must be for user choice services and the contracting authority must be under a legal obligation (for example, as required under the Social Services and Well-being (Wales) Act 2014) to have regard to the views of the individual receiving the services, or their carer, when selecting the supplier to be awarded the contract. This makes it clear that there is no requirement under the Act to carry out a competitive tendering procedure in a scenario where the individual, or their carer, has a legal right for their preference for a particular supplier to be taken into account by the contracting authority and paragraphs 15 to 17 apply.
35. Schedule 5, paragraph 16 of the Act defines user choice services as services that:
  - a. are of a kind specified in regulations under section 9 (Light touch contracts);
  - b. are supplied for the benefit of a particular individual; and
  - c. in respect of which a contracting authority would, in awarding a contract for their supply, be required under an enactment to have regard to the views of the individual, or a person providing care to the individual (their carer), in relation to whom should supply the services.





36. The contract must comply with the conditions in Schedule 5, paragraph 17 of the Act:
  - a. paragraph 17(a), that the individual or carer has expressed a preference as to who should supply the services, or the nature of the services to be supplied is such that only one supplier is capable of providing them; and
  - b. paragraph 17(b), that the contracting authority considers it is not in the best interests of the individual for a competitive tendering procedure to apply.
37. Contracting authorities have the flexibility to reflect the specific needs of different categories of users (including the need to involve and empower disadvantaged and vulnerable groups) in the award criteria for light touch contracts.
38. Contracting authorities must generally publish a transparency notice before directly awarding a light touch contract. The notice is not required for user choice contracts awarded under paragraphs 15 to 17 of Schedule 5 of the Act.
39. Please refer to the guidance on direct award for further information on these justifications.

#### Frameworks

40. The definition of a light touch contract under the Act includes a 'light touch framework', which is a contract that provides for the future award of contracts that are wholly or mainly for light touch services.
41. This means that light touch frameworks are generally subject to the Act, for example the provisions in section 45 (Frameworks) relating to frameworks generally apply. However, there are exceptions and section 45(9) provides greater flexibility in that there is no requirement for a competitive selection process (and therefore section 46 does not apply) or for specific information to be included in the framework. Section 47(5)(c) provides that there is no maximum term for a light touch framework.
42. Where a framework that is not a light touch contract is being used for the award of contracts for light touch services, the Act applies in full, including, for example, the competitive selection process set out in the framework.

#### Award criteria

43. Section 23(6) (Award criteria) of the Act allows additional factors to be taken into account in award criteria for light touch contracts, such as to reflect that a service recipient may have the right to exercise their choice, or that proximity of the supplier and service user may be important for the effective and efficient supply



of services (i.e. not having numerous care providers criss-crossing a local authority).

### Standstill

44. Section 51(3)(f) (Standstill periods on the award of contracts) of the Act provides that there is no mandatory standstill period for light touch contracts, although contracting authorities are encouraged to apply a voluntary standstill period to reduce the risk of the contract being set aside under section 105 (Post-contractual remedies: set aside conditions) of the Act. See guidance on the contract award notices and standstill for more information.

### Key performance indicators

45. Section 52(6) (Key performance indicators) of the Act exempts light touch contracts from the requirement for contracting authorities to set and publish at least three key performance indicators in respect of contracts with a value of more than £5 million.

### Contract modifications

46. Section 74(2) (Modifying a public contract) of the Act allows the modification of light touch contracts, without having to apply the other provisions of the section. In addition, in accordance with section 75(6) (Contract change notices) of the Act, modification of a light touch contract does not require the publication of a contract change notice. Again, this reflects the overall intent to maintain less onerous light touch rules.
47. Light touch contracts may therefore be modified under the Act in any circumstances, provided contracting authorities have regard to the procurement objectives in section 12 of the Act.

### What are the primary notices linked to this aspect of the Act?

48. Procurement of light touch contracts under the Act is generally governed by the same transparency and noticing requirements as apply to other contracts. The exceptions are set out in more detail above and are as follows:
  - a. there is no obligation for light touch contracts to justify not awarding a contract by reference to lots within a tender notice (please refer to paragraph 27 above);
  - b. light touch contracts are not subject to a mandatory standstill and there is therefore no obligation to set out the standstill period in the contract award



notice (voluntary standstill information must be included where such a period is to be observed) (please refer to paragraph 44 above);

- c. publication of the contract details notice for light touch contracts is required to take place within 120 days after the contracting authority has entered into the contract and publication of the contract (when required under a reserved procurement arrangement) within 180 days (section 53 'Contract details notices and publication of contracts' of the Act);
- d. the Act does not require light touch contracts to set or publish key performance indicators and therefore the obligation to publish related performance information in the contract performance notice does not apply (please refer to paragraph 45 above); and
- e. there is no requirement for contracting authorities modifying a light touch contract to publish a contract change notice (please refer to paragraphs 46 – 47 above).

### What other guidance is of particular relevance to this topic area?

49. Contracting authorities awarding light touch contracts will need to understand the whole of the Act, as the same provisions (for example, relating to competitive tendering procedures, conditions of participation and award criteria) as apply to contracting authorities awarding other contracts apply. However, the following guidance is of particular relevance in determining whether a contract will be governed by the provisions in the Act for light touch contracts:

- Guidance on thresholds
- Guidance on exempted contracts
- Guidance on mixed procurement
- Guidance on covered procurement objectives
- Guidance on reserved contracts for supported employment providers
- Guidance on direct award
- Guidance on lots
- Guidance on competitive tendering procedures
- Guidance on valuation of contracts
- Guidance on contract award notices and standstill



## Annex A Summary of specific light touch provisions in the Act

<b>Legislative reference</b>	<b>Specific Light Touch Rules</b>
Section 9 - Light touch contracts	<p>Section 9(1) defines a 'light touch contract' as a contract wholly or mainly for the supply of certain services which will be identified by regulations made under section 9(2).</p> <p>Section 9(2) provides that an appropriate authority (defined in section 123(1)) may by regulations specify which services are light touch services.</p> <p>Section 9(3-4) limits the power at 9(2) by requiring an appropriate authority to have regard to the nature of the services and consider whether it is appropriate for them to be light touch contracts.</p> <p>Section 9(5) makes clear that a reference to a light touch contract includes a reference to a framework for the award of light touch contracts.</p>
Section 10 - Mixed procurement: special regime contracts	<p>Section 10(6) lists light touch contracts among the different types of special regime contracts.</p> <p>Some mixed contracts will contain elements which, if procured separately, would be subject to special rules, such as light touch contracts. When awarding a mixed contract containing one or more elements that would, if procured separately, be subject to a 'special regime', together with other above-threshold elements that would not be subject to that special regime, section 10(3) provides that a contracting authority cannot take advantage of such special regime rules where it would be reasonable to split out the requirement.</p>
Section 23 - Award criteria	<p>Section 23(6) provides an additional (non-exhaustive) list of what may constitute the 'subject matter of a contract' for light touch contracts. This includes the views of an individual or their carer and the varied needs of different service recipients. It may also include where proximity of the supplier and service recipients is important for the effective and</p>



	<p>efficient supply of the services. This additional flexibility recognises the special nature of these contracts.</p>
<p>Section 31 - Modifying a section 19 procurement</p>	<p>Section 31(2)(b) allows the modification of the terms of a competitive flexible procedure for the procurement of a light touch contract before the deadline for submitting tenders or final tenders, as relevant.</p>
<p>Section 33 - Reserving contracts to public service mutuals</p>	<p>Section 33(1) provides that a contract for 'reservable light touch services' with a maximum term of five years or less may be reserved for 'qualifying public service mutuals' under this section.</p> <p>Section 33(2-4) requires that the procurement must be carried out under a competitive flexible procedure and that the contracting authority must disregard any tender from a supplier that is not a qualifying public service mutual.</p> <p>Section 33(8) allows an appropriate authority to, by regulations, specify which of the light touch services (that have been specified as such via regulations made under section 9 (light touch contracts)) are 'reservable light touch services', and so reservable under this section.</p>
<p>Section 45 - Frameworks</p>	<p>Section 45(9) provides that section 45(3-5) does not apply when a framework is a light touch contract (i.e. it is a framework wholly or mainly for the future award of light touch contracts).</p> <p>Section 45(3-5) contains rules about the selection processes for the award of contracts and what information must be included in the framework.</p>
<p>Section 46 - Frameworks: competitive selection process</p>	<p>Section 46(11) states that this section does not apply where the framework is a light touch contract.</p>



<p>Section 47 - Frameworks: maximum term</p>	<p>Section 47(5)(c) states this section (and therefore the maximum term) does not apply to frameworks which are light touch contracts.</p>
<p>Section 51 - Standstill periods on the award of contracts</p>	<p>Section 51(3) explains that certain types of contract do not require a mandatory standstill period, which includes light touch contracts. This means light touch contracts can be entered into immediately following publication of the contract award notice.</p> <p>Section 51(4) permits contracting authorities awarding light touch contracts to voluntarily specify a standstill period in the contract award notice and states that if such a standstill is provided for, it must be complied with.</p> <p>Section 51(5) states that a voluntary standstill period must be a period of at least 8 working days.</p>
<p>Section 52 - Key performance indicators</p>	<p>Section 52(6) states that this section does not apply to light touch contracts.</p>
<p>Section 53 - Contract details notices and publication of contracts</p>	<p>Section 53(1)(a) requires that once a contracting authority has entered into a light touch contract, it must publish a contract details notice in relation to that contract within a 120 day time period after the contract is entered into.</p> <p>Section 53(3)(a) requires a contracting authority to publish a copy of a light touch contract within a 180 day time period of the date that it is entered into, if the estimated value exceeds £5 million.</p> <p>Section 53(4)(a) and 53(4)(b) state under which circumstances section 53(3) does not apply, which includes a light touch contract awarded by a devolved Welsh authority unless it is awarded under a reserved procurement arrangement.</p>



<p>Section 54 - Time limits</p>	<p>Section 54(3) states there is no minimum ‘participation period’ for light touch contracts. This refers to the period beginning with the day following the day on which a contracting authority invites the submission of requests to participate in a competitive flexible procedure and ending with the day by which those requests must be submitted.</p> <p>Section 54(4) states there is no minimum tendering period for light touch contracts. This refers to the period beginning with the day following the day on which a contracting authority invites the submission of tenders as part of a competitive tendering procedure and ending with the day by which tenders must be submitted.</p>
<p>Section 71 - Assessment of contract performance</p>	<p>Section 71(6) exempts light touch contracts from the publication obligations in section 71(5) with regard to a particular breach or failure to perform.</p>
<p>Section 74 - Modifying a public contract</p>	<p>Section 74(2) sets out that a contracting authority may modify a public contract or a convertible contract if the contract is a light touch contract.</p>
<p>Section 75 - Contract change notices</p>	<p>Section 75(6)(b) provides that the requirement to publish a contract change notice does not apply to light touch contracts</p>
<p>Section 120A - Power to disapply this Act in relation to procurement by NHS in Wales</p>	<p>Section 120 is amended by section 2 of the Health Service Procurement (Wales) Act 2024<sup>3</sup>. Subsection 120A provides a power for Welsh Ministers to make regulations disapplying any provision of the Act in relation to regulated health service procurement provided as part of the health service in Wales, which are procurements subject to provision made under section 10A of the National Health Service (Wales) Act 2006.</p>
<p>Section 124 - Index of defined expressions</p>	<p>Section 124 cross-references terms used in the Act to the relevant provisions where they are defined and includes the term light touch contract.</p>

<sup>3</sup> [Health Service Procurement \(Wales\) Act 2024](#)



<p>Schedule 1 - Threshold Amounts</p>	<p>Paragraph 1 sets out the thresholds for light touch contracts. These will be updated by regulations prior to the Act coming into force to reflect changes in force since 1st January 2024, which are:</p> <ul style="list-style-type: none"><li>• Utilities contract that is a light touch contract - £884,720</li><li>• Concession contract that is a light touch contract - £5,372,609</li><li>• Other light touch contracts - £663,540</li></ul> <p>Paragraph 3 provides a separate power to update light touch contract thresholds.</p>
<p>Schedule 5, paragraphs 15 to 17 - Direct award justifications</p>	<p>This direct award justification applies where a contract is not suitable for a competitive tendering procedure due to a legal requirement for a contracting authority to take account of the needs or preferences of a specific user.</p> <p>Paragraph 15 provides that public contracts for the supply of ‘user choice services’ may be awarded directly, provided the conditions of paragraph 17 are met.</p> <p>Paragraph 16 defines ‘user choice services’ as ‘light touch services’ (specified under regulations in section 9) which are supplied for the benefit of a particular individual and where (by another enactment, i.e. another legislative means such as the Social Services and Well-being (Wales) Act 2014) the contracting authority must take into account the view of the individual or their carer as to who should supply the service.</p> <p>Paragraph 17 requires that the individual or their carer must have expressed a preference as to who should provide the service, or the nature of the service to be provided means that only one supplier can provide it. In addition, the contracting authority must consider that it is in the best interest of the individual that the contract is not awarded under a competitive tendering procedure.</p>

