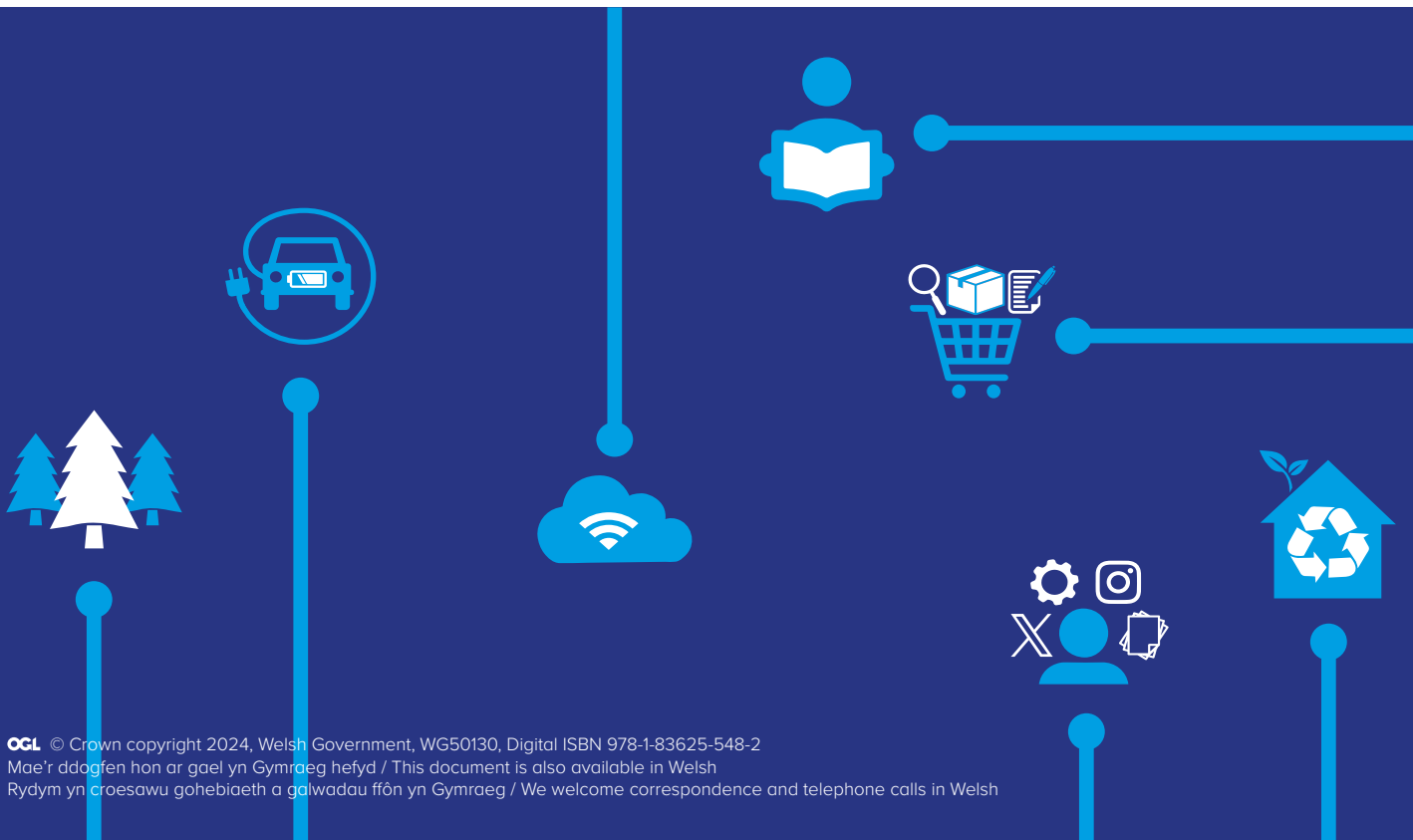




Llywodraeth Cymru
Welsh Government

Guidance Exempted Contracts

August 2024





Guidance: Exempted Contracts

What is an exempted contract?

1. An exempted contract is a type of contract listed in Schedule 2 to which the rules on covered procurement in the Procurement Act 2023 (the Act) do not apply.
2. The exemptions ensure that contracting authorities have the freedom to carry out the most appropriate procurement where the rules in the Act would otherwise be inappropriate or unsuitable.

What is the legal framework that governs exempted contracts?

3. Section 3 of the Act sets out the three types of contracts that are public contracts. These are contracts for the supply of: goods, services or works; frameworks; and concession contracts that have an estimated value above the applicable financial threshold and are not exempted contracts.
4. Schedule 2 of the Act sets out the types of exempted contracts. It is split into two parts. Part 1 establishes which contracts are always exempted due to the nature of the relationship between the contracting authority and the other party to the contract, and Part 2 determines which contracts are exempted because of the nature of the subject matter of the contract.
5. Exempted contracts are not required to be procured in line with the provisions of the Act that relate to covered procurement. Exempted contracts are, however, bound by the provisions of the Act that relate to 'procurement'; for example in relation to the Wales procurement policy statement (WPPS) at section 14 (which may or may not apply, depending on the requirements of the WPPS itself). In this guidance, references to contracts being exempted from the Act mean the general provisions of the Act i.e. those which relate to covered procurement.

What has changed?

6. The Act maintains the exemptions available in previous legislation (with a minor change to remove the political campaign services exemption that was relevant when the UK was a member of the EU where, in some states, political parties are contracting authorities, which is not the case in the UK), simplifies how those exemptions are framed and ensures the terminology used is more appropriate for domestic law.



Key points and policy intent

Part 1: Counterparty exempted contracts

7. Part 1 describes the contracts that are exempted from the Act due to the nature of the relationship between the contracting parties. These are referred to as counterparty exempted contracts and are set out below.

Vertical arrangements

8. The vertical arrangement exemption applies only to contracting authorities that are public authorities; it does not apply to public undertakings or private utilities. The exemption is available where a contracting authority (or two or more contracting authorities acting together) (referred to in this guidance as the 'contracting authority owner') contracts with a person (referred to in this guidance as the 'controlled person') over which the contracting authority owner has the form of control set out in the Act. One example of a controlled person is a local authority trading company that the contracting authority owner has set up, either on its own or with other contracting authorities, to provide services.
9. Schedule 2, paragraph 2(2) of the Act sets out the criteria that determine whether the person is 'controlled', all of which must be met in order for the exemption to apply. These are:
 - a. The contracting authority owner is a parent undertaking, as defined in paragraph 2(4) (which refers to the definition in Section 1162 Companies Act 2006).
 - b. No other person exercises (directly or indirectly) a decisive influence over the activities of the controlled person;
 - c. The controlled person carries out more than 80% of its activities for, or on behalf of, the contracting authority owner, or for or on behalf of other persons controlled by the contracting authority owner; and
 - d. Where there is joint control by a contracting authority owner made up of more than one contracting authority, each contracting authority is represented on the controlled person's board or equivalent decision-making body, and the controlled person does not carry out activities which are contrary to the interests of one or more of these contracting authorities.
10. A person is not 'controlled' if another person who is not a public authority holds shares in that person.
11. This exemption applies to contracts awarded by the contracting authority owner to the controlled person and to contracts awarded by the controlled person to its contracting authority owner.



Horizontal arrangements

12. Schedule 2, paragraph 3 of the Act sets out the exemption that applies only to contracts between contracting authorities (referred to in this guidance as the 'co-operating contracting authorities') and only where both of the co-operating contracting authorities are public authorities - it does not apply to public undertakings or private utilities.
13. A horizontal arrangement exists between co-operating contracting authorities when:
 - a. the arrangement is intended to achieve common goals in connection with the exercise of their public functions;
 - b. the arrangement is solely in the public interest;
 - c. no more than 20% of the activities envisaged by the arrangement are intended to be carried out for reasons other than for the purposes of their public functions.
14. Public functions are activities contracting authorities carry out as a public authority - for example, local authorities are responsible for the disposal of household waste. Activities carried out for the purpose of a waste disposal function could be, for example, recycling or disposing of waste in landfill.
15. Contracting authorities may also carry out activities that are not for the purpose of their public function, for example, local authorities disposing of commercial waste to create a profit.

Defence and security contracts

16. Schedule 2, paragraph 4 of the Act sets out an exemption for defence and security contracts between a contracting authority and the government of another state or territory. Further details can be found in the UK Governments guidance on defence and security provisions.

Utilities contracts

17. Schedule 2, paragraphs 5 and 6 of the Act set exemptions for utilities contracts. Paragraph 5 exempts a contract between a utility and relevant joint venture to which the utility is a party. Paragraph 6 exempts a contract awarded by a utility to a person affiliated with the utility or by a relevant joint venture to a person affiliated with any member of the joint venture. Further details can be found in the guidance on utilities procurement.



Exempted contracts calculations – Vertical arrangements, Horizontal arrangements and Affiliated persons'

18. In order to adequately address all comments received on improving the clarity of the SI provisions on calculations and to also provide sufficient time to draft and review the revisions, we decided to remove the calculation provisions from the Procurement (Wales) Regulations 2024. Instead we will incorporate these provisions into our next statutory instrument which we plan to lay in September. This guidance will be updated when these calculation provisions are finalised.

Part 2: Subject matter exempted contracts

19. Schedule 2, paragraph 7(1) of the Act explains that exempted contracts are contracts of a kind listed in Part 2 and frameworks for the future award of contracts only of a kind listed in Part 2. If a framework also provides for the award of contracts of a kind not listed in Part 2, the exemption is not available. The exemptions in Part 2 are not mutually exclusive and a contract may be an exempted contract because it falls into more than one kind of exemption.
20. Where an exemption applies only to part of a contract, a reasonableness test applies (see paragraph 7(2)) to prevent the contract from being an exempted contract if the goods, services or works to be provided for the main purpose of the contract could reasonably be separated and supplied under a different contract, and that separate contract would not fall under one of the exemptions in Part 2.
21. Paragraph 7(3) provides that when considering whether it is reasonable to supply the goods, services or works under a separate contract, contracting authorities may take into account the practical and financial consequences of awarding more than one contract. This is not a finite list and other factors may be taken into account.

Land and buildings etc.

22. Schedule 2, paragraph 8 of the Act exempts a contract for the acquisition (by whatever means) (or the acquisition of an interest in or right over) of land, buildings or any other complete work¹ or a contract concerning an interest or right over any such things. This would include, for example, contracts for the purchase or rental of parks or buildings.

¹ Defined by reference to Schedule 1 as a functioning structure that results from the carrying out of works.



23. The exemption allows contracting authorities to consider particular buildings or sites that meet their requirements, taking into account a range of factors - for example the need for a jobcentre, library or office accommodation to be in a particular location, of a particular design, and with particular facilities. In this example, it would be inappropriate for a contracting authority to be required to comply with the Act for the purchase of a specific, existing building or site; since only the owner of the building or site would be in position to respond to the tender.

Broadcasting

24. There are two exemptions for contracts relating to broadcasting. The exemption at schedule 2, paragraph 9 exempts contracts entered into by contracting authorities (e.g. the BBC) for broadcast content. This would allow, for example, broadcasters to stimulate creativity by setting limits, within the legal framework they operate, on who can tender in order to increase competition between internal and external suppliers.
25. The exemption at paragraph 10 exempts contracts for the right to broadcast (by any means) to the general public, material supplied by the supplier - this material would include, for example, a programme or advertisement supplied by the supplier.
26. These exemptions do not apply to the supply of technical equipment or services necessary for the production, co-production and broadcasting of such programmes, for example, camera, lighting, props.

Electronic communications services

27. Schedule 2, paragraph 11 of the Act exempts contracts whose main purpose is to facilitate the provision by a contracting authority of an 'electronic communications service'² to the public. Paragraph 12 exempts contracts whose main purpose is to permit a contracting authority to provide, maintain or use a 'public electronic communications network'³.

² An 'electronic communications service' is defined in section 32 of the Communications Act as: "a service consisting in, or having as its principal feature, the conveyance by means of an electronic communications network of signals, except insofar as it is a content service."

³ A 'public electronic communications network' is defined in section 151 of the Communications Act as: "an electronic communications network provided wholly or mainly for the purpose of making electronic communications services available to members of the public".



28. These contracts are exempted as contracting authorities participating in these areas are operating in a competitive market that is sufficient to ensure they achieve value for money without the need for regulation.

Alternative dispute resolution

29. Schedule 2, paragraph 13 of the Act exempts contracts for the purchase of arbitration, mediation or conciliation services and other similar services. This is because such services are provided by bodies or individuals with particular expertise or reputation and are subject to agreement between the parties involved.

Legal services

30. Not all contracts for legal services are exempted under schedule 2, paragraph 14 of the Act. The types of legal services that are exempted are those relating to judicial or other dispute resolution proceedings, notary services and services that must be carried out by a particular person under an order of a court or tribunal or enactment, e.g. legal services provided by appointed guardians. It would be inappropriate to open these contracts up to competition. Other legal services (i.e. those not listed in paragraph 14) are not exempted, but instead will be subject to the special rules for light-touch services⁴ in the Act.

Financial services

31. The exemption for financial services contracts recognises that it would be inappropriate for contracting authorities to obtain loans or financial services by carrying out a procurement under the Act. The primary sources of finance for contracting authorities would be unlikely to respond to tender notices so the authority would be unlikely to acquire the best deal. Furthermore, the timescales and many of the other rules are unsuitable.

32. The exemption at schedule 2, paragraph 15 of the Act allows contracting authorities to obtain loans from, for example, the Public Works Loan Board, when they require funding, for example, for capital projects such as new roads or school buildings.

33. Paragraph 16 excludes contracts for an 'investment service or activity', or for an 'ancillary service' in relation to a 'financial instrument' where the service or

⁴ Light touch services are set out in Schedule 1 of The Procurement Regulations 2024 and include legal services not covered by this exemption.



activity is provided by an investment firm or a qualifying credit institution. These terms are defined in separate legislation (see paragraph 16(2)).

34. The exemption at paragraph 17 makes it clear that contracts for services provided by the Bank of England fall outside the scope of the Act. The Bank of England supports the economic policies of the Government. It provides the Government with near risk-free wholesale sterling facilities, acts as execution agent for foreign exchange transactions, supports sterling as a global reserve currency and the reciprocal reserve management requirements of central banks and manages foreign currency reserves as agent for HM Treasury. As such, contracts with the Bank of England are not appropriate for procuring under the Act.

Employment

35. Schedule 2, paragraphs 18 and 19 of the Act exempt employment contracts (which are defined by reference to relevant employment legislation at paragraph 18(2)) and other contracts with individuals appointed to a public office (which may include the appointment of nonexecutive directors of a public authority or members of a public enquiry).
36. The exemption for employment and other contracts does not cover service contracts for personnel placement, where, under the contract with the supplier, the supplier places personnel with the contracting authority.

Emergency services

37. Schedule 2, paragraph 20 of the Act exempts contracts for emergency services, but only in relation to those services listed and only where the supplier appointed is a non-profit organisation or association. Contracts, for example, for non-emergency ambulance services (e.g. ambulance services to pick up patients at home and take them to routine appointments) are not covered by this exemption.

Public passenger transport services

38. Schedule 2, paragraph 21 of the Act exempts contracts for certain public passenger transport services that are awarded under separate legislation specified at section 136(11) of the Railways Act 1993. (See paragraph 76 below which discusses Schedule 2, paragraph 37 which also exempts concession contracts for public passenger transport services.)



39. The practical effect of this exemption is that the award of contracts for rail and metro, and bus and tram concessions, are exempt from the Act whilst contracts for tram and bus that are not concessions are not exempt and are therefore procured under the Act.

Research and development services

40. The exemption for contracts for research and development (R&D) services at schedule 2, paragraph 22 of the Act applies where the services are intended to be for or result in a public benefit and provided the contract does not include goods or works.

41. The R&D services to be provided must comprise at least one of the following activities:

- a. 'fundamental' research to acquire new scientific or technical knowledge without any particular application or use in view;
- b. 'applied' research directed primarily at generating scientific or technical knowledge for a specific objective;
- c. 'experimental' development which draws on existing knowledge to initiate the manufacture of new materials or products, establish new processes, systems or services; or to achieve a substantial improvement in existing materials, products, processes, systems and services;
- d. the manufacture and testing of prototypes.

42. The scope of R&D services exemption is limited so it falls short of the commercial industrialisation of the goods and/or services. The exemption does not therefore apply if the contract includes:

- a. the production of tools for manufacture; or
- b. the development of industrial processes to manufacture goods or works arising from R&D, which would include, for example:
 - i. the making and qualification of pre-production prototypes used to develop the manufacturing processes; and
 - ii. industrial engineering, industrial design or manufacture.

43. The Act allows contracting authorities to choose how they conduct R&D and procure R&D services. The R&D services exemption gives contracting authorities the freedom to design R&D programs that could seek to develop products or technology for the benefit of the market as a whole, and for which the authority itself has no requirements. For example, government contracts for research by public research institutions, universities or the private sector.



44. In addition to the exemption for R&D contracts, contracting authorities are able to directly award a contract where the direct award justification in schedule 5, paragraph 2 (Prototypes and development) applies. The grounds for direct award have a wider scope for R&D than this exemption; see guidance on direct award for further information.
45. Contracting authorities are also able to procure R&D under a competitive flexible procedure if, for example, the intention is to build an R&D phase into a procurement in order to be able to also purchase the resulting product.

International agreements and organisations

46. Schedule 2, paragraphs 23 and 24 of the Act exempt contracts which the contracting authority is obliged to award in accordance with the procurement rules of an international agreement⁵ to which the UK is a party or an international organisation⁶ of which the UK is a member.
47. The exemption at paragraph 23 applies only where an international agreement sets out a procurement procedure that the contracting authority must follow and only to contracts relating to:
 - a. the stationing of troops; or
 - b. the implementation of a joint project by the signatory countries.
48. The exemption at paragraph 24 applies only when:
 - a. it is a requirement of an international organisation of which the UK is a member that the UK (and therefore contracting authorities) awards a contract in accordance with the procedure adopted by the organisation; and
 - b. that procedure is inconsistent in any material way with the procedure to be followed in the Act.
49. Paragraph 24 does not apply to defence and security contracts (separate exemptions apply to defence and security contracts).

⁵ An international agreement may be, for example, a convention, treaty or other arrangement such as a memorandum of understanding between states.

⁶ An international organisation may be, for example, a permanent international institution with separate legal personality, set up by a treaty between states or intergovernmental organisations.



National security

50. The exemption at schedule 2, paragraph 25 of the Act applies to contracts that a contracting authority considers, in the interests of national security, should not be subject to all or part of the Act.
51. National security is not defined in the Act to ensure that it is sufficiently flexible to protect the UK's national security interests. Neither does this guidance define national security. However, contracting authorities should recognise the concept of national security has evolved beyond sovereignty, national defence, intelligence and counterintelligence. It may include dimensions such as countering terrorism and organised crime, cyber security, maintenance of public order, economic security, foreign relations, and environmental security.
52. A decision to apply the exemption can only be made in the interests of national security. Other interests are irrelevant. For example, a contracting authority cannot use the exemption to secure economic benefits for itself. That does not mean national security does not have an important economic dimension, as it can be understood as the protection of infrastructure and activities that are critical for the functioning or stability of the economy or financial system (including payment systems) or to the safety and soundness of financial institutions. So, the national security exemption may be necessary to protect such economic infrastructure and activities but not to secure an economic advantage for the authority.
53. For illustration only, the scenarios where the national security exemption could be used for critical economic and financial infrastructure, provided they are properly justified by the contracting authority, include but are not limited to:
 - a. where the performance of the contract requires access to highly sensitive sites, e.g. access to sites used for confidential activities relating to Bank of England banknotes;
 - b. where the information required to be able to bid for and perform the contract requirement is highly classified, e.g. information related to sensitive aspects of banknote design and security features;
 - c. where confidentiality of the contract or identity of the provider is critical for the functioning or stability of the national economy or financial system (including payment systems) or to the safety and soundness of financial institutions, e.g.:
 - i. opening of accounts for, and/or maintaining of banking services by, the Bank of England; and
 - ii. legal or professional advice or appointments relating to market interventions, pre-resolution work, potential failure of a financial institution(s) or gilt operations.



54. The national security exemption is available to all contracting authorities. Contracting authorities know their own business best, including how national security risks are identified and managed to support their own operations and services and may wish to issue local guidance on how to address specific national security risks which are highly sensitive in nature, including who is the decision maker or needs to be consulted, and what factors must be considered.
55. Contracting authorities are strongly advised to keep a written record of their rationale for using this exemption. The contracting authority should, in broad terms, explain and justify what those national security risks are and the actions taken to mitigate the risks. This explanation needs to be a record of what was decided when the decision was made.

National security exceptions in international agreements

56. Where a contracting authority is seeking to rely on the national security exemption to award a contract that is covered by an international agreement that the UK has entered into with another country, the contracting authority should satisfy itself that an exception in the international agreement applies in relation to the award.
57. The question of whether a contract is covered by an international agreement will depend on whether the works, services or goods to be provided are included in the UK's coverage schedules to the agreement. For example, the UK's coverage schedules to the WTO's Agreement on Government Procurement (GPA) are set out in 7 Annexes.
58. The procurement chapters of most international agreements that the UK is party to contain a national security exception on the same or similar terms to that in Article III.1 of the GPA which states:

“Nothing in this Agreement shall be construed to prevent any Party from taking any action or not disclosing any information that it considers necessary for the protection of its essential security interests relating to the procurement of arms, ammunition or war materials, or to procurement indispensable for national security or for national defence purposes.”
59. A contracting authority seeking to rely on this exception must be satisfied that the requirements of the exception are met. The GPA exception permits contracting authorities “taking any action” or “not disclosing any information” where necessary to protect the UK's essential security interests. The application of the



GPA exception is, however, significantly limited in that it can only be relied on in relation to three categories of procurement:

- a. procurement of arms, munitions or war material;
- b. procurement indispensable for national security; or
- c. procurement for national defence purposes.

60. For all other procurements, a contracting authority would need to consider other exceptions in the international agreement. For example, Article III.2 of the GPA provides an exception that:

“Subject to the requirement that such measures are not applied in a manner that would constitute a means of arbitrary or unjustifiable discrimination between Parties where the same conditions prevail or a disguised restriction on international trade, nothing in this Agreement shall be construed to prevent any Party from imposing or enforcing measures:

- a. necessary to protect public morals, order or safety;
- b. necessary to protect human, animal or plant life or health;
- c. necessary to protect intellectual property; or
- d. relating to goods or services of persons with disabilities, philanthropic institutions or prison labour.”

Again, contracting authorities wishing to rely on this exception must demonstrate that the requirements of the exemption are met. Article III.2(a) and (b) are potentially relevant to national security. The award of the contract must not constitute a means of arbitrary or unjustifiable discrimination between parties to the international agreement, nor a disguised restriction on international trade. In other words, contracting authorities cannot rely on this exception in order to favour UK suppliers or UK-made products in a manner that is arbitrary or unjustified or in order to limit international trade. The award must also be connected to and address a particular interest specified in (a) or (b), e.g. public order and must be ‘necessary’ to protect that interest, e.g. countering large-scale public disorder such as arson and looting.

61. Where the national security exemption at schedule 2, paragraph 25 of the Act applies, it is likely that an exception in an international agreement can also be invoked, but this requires separate and particular analysis on a case by case basis. Further details on the international agreements at Schedule 9 of the Act can be found in the guidance on treaty trade suppliers.



Intelligence activities

62. Schedule 2, paragraph 26 of the Act exempts contracts for the purposes of carrying out, facilitating, or supporting intelligence activities. The Act does not define intelligence activities, and it is for individual contracting authorities to determine whether it applies to their contractual requirement
63. Section 2(5)(b) of the Act sets out that the Security Service (MI5), the Secret Intelligence Service (MI6) and the Government Communications Headquarters (GCHQ) are excluded authorities and therefore are not covered by the definition of a contracting authority, which means that they are not covered by the Act, and therefore this exemption is not relevant. However, it may be relevant for other contracting authorities whose principal function is not intelligence, e.g. the Home Office, that enter into contracts which relate to intelligence activities.

Defence and security contracts

64. Schedule 2, paragraphs 27 to 30 of the Act exempt defence and security contracts where:
 - a. (paragraph 27) the supplier is located in an area outside of the UK where armed forces are deployed and operational needs require the contract to be awarded to that supplier.
 - b. (paragraph 28) the supplier is located in a state or territory outside the UK in which the armed forces maintain a military presence and the state or host nation requires that the supplier delivers the goods, services or work to which the contract relates.
 - c. (paragraph 29) contracts are awarded under a procedure adopted by an international organisation of which the UK is a member.
 - d. (paragraph 30) contracts are awarded under international arrangements to jointly develop new products or for the exploitation of those projects following development.
65. Further details can be found in the UK Governments guidance on the defence and security provisions.



Utilities contracts

66. Schedule 2, paragraphs 31 to 34 of the Act exempt utility contracts as follows:

- a. (paragraph 31) contracts awarded for the purpose of further sale or lease to third parties of the goods, works or services supplied under those contracts (except where the utility is a centralised purchasing authority).
- b. (paragraphs 32 and 33) contracts for the purchase of water or energy, or fuel for the production of energy, by utilities carrying out a relevant utility activity.
- c. (paragraph 34) contracts for the activities set out in Part 2 of Schedule 4, which are exempted from the Act as they are exposed to competitive forces in an unrestricted market.

67. Further details can be found in the guidance on utilities procurement.

Concession contracts

68. Schedule 2, paragraphs 35 to 37 of the Act exempt concession contracts as follows:

- a. (paragraph 35) for the carrying out of a utility activity for certain water services.
- b. (paragraph 36) contracts giving an exclusive right to operate a relevant scheduled air service.
- c. (paragraph 37) contracts for public passenger transport services.

69. Further details can be found in the guidance on concessions procurement.

City of London

70. Schedule 2, paragraph 38 of the Act exempts contracts entered into by the Common Council of the City of London Corporation other than for the purposes of its public functions. This allows the City of London to conduct procurements relating to its commercial trading activities without applying the Act and is necessary due to the unique structure of the City of London.

What other guidance is of particular relevance to this topic area?

- Guidance on covered procurement
- Guidance on treaty state suppliers
- Guidance on concessions contracts
- Guidance on utilities contracts